

Giving Reason To Smile

Dr. Saylor practices Integrative Dentistry and has been providing Cosmetic, Restorative and Preventive services for patients in the Tampa Bay area since 1994. His office is located in Brandon, Florida. You may visit his website for information regarding his credentials, affiliations and the services provided in his office.

Dr. Saylor believes the pillars of his practice are in four areas:

Paying attention to the individual. Each person has very unique needs. Dr. Saylor and his team maintain a relationship based practice that treats people on an **individual** level. "We believe that bigger is not better. I like a smaller practice. I enjoy seeing one patient at a time and focusing on the individual in my chair. Each patient presents **unique needs** and I learn about these needs over time, beginning with a very extensive new patient experience. The **emotional needs** of each patient are just as important as the technical aspects of treatment. I never have an agenda for my patients. When new patients come into the practice, I try to find out what they want. Our **intention** is to provide a comprehensive diagnosis for each person and inform them of the choices available to them. Then I work hard on **making the patient a partner** in the decision making process."

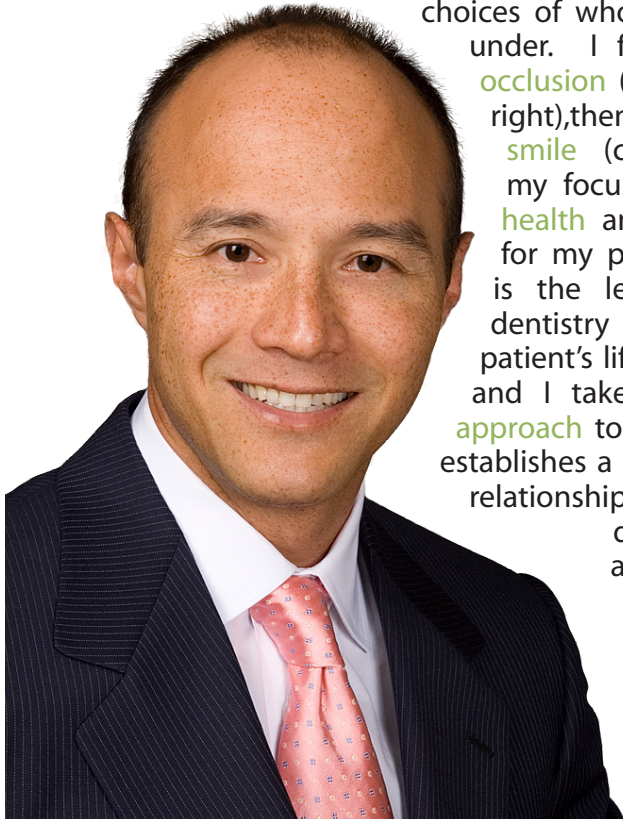
Years of experience and quality continuing education.

"I have been very selective in my choices of who I have **studied** under. I first focused on **occlusion** (getting the bite right), then on a nice looking **smile** (cosmetics). Now my focus is on **creating health and predictability** for my patients. My goal is the least amount of dentistry possible over a patient's lifetime. My team and I take an **integrative approach** to dentistry which establishes a cause and effect relationship to each patient's dental problems and we focus on

developing a strategy to prevent future problems. This strategy takes into account the whole chewing system on a comprehensive level as opposed to a linear approach. I have not just taken the continuing education regarding this type of treatment, I have practiced what I have learned every day for over fourteen years."

World class staff and service. "I am a connoisseur of good service. Good service is more and more difficult to find, so my experience in working with businesses generally start out good, but end less than stellar. We **strive to provide** good service throughout our patient's entire treatment plan and over the long term. We are a **relationship based** practice and good relationships are developed over time with consistent, positive experiences. We are much more concerned with keeping existing **patients happy** than attracting new patients. I have surrounded myself with **competent, caring people**. The members of my team are the best reflection of who I am."

Striving for excellence. Dr. Saylor is never happy with mediocrity. He is always striving to bring his dentistry to the next level. "I believe the difference between good and great is in the little things. I always say we **pay attention to the details** as the details are always what make the difference. When I evaluate a great cosmetic case, it is always the smallest details that result in the **wow effect**. I strive for the most **natural look** achievable. Only in nature can you find perfection, and that usually is because of small imperfections. I don't claim that I can achieve perfection but I can strive for perfection and **settle for excellence**. I'm tired of seeing fake smiles. I don't want your friends to say I love your veneers...I want them to **secretly envy** your smile."




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